Hambantota International Port

Pivot of the East and West









Port of Hambantota Concept

- supplement Colombo and deliver services in short supply at Colombo
- not in competition with Colombo; together with Colombo will strengthen the hub status of Sri Lanka: a national perspective
- provides an outlet for domestic cargo generated in the region
- encourages industries to locate outside Colombo and suburbs, already congested without space
- Economic Zones covering Monaragala, Matara and Hambantota districts
 15,000 acres
- Koggala and Mirijjawila EPZ





Port of Colombo: Current Status







Colombo and Hambantota Port Developments

Colombo	Hambantota
Commenced in 2008	Commenced in 2007
	Phase I Completed in 2010
First Terminal (CICT) Started Operations in 2013	RO RO Operations in 2012 Bunkering 2014
Focus on Container Operation	Focus on Bunkering & Multipurpose
ECT Partially Completed	Multi Purpose Berth Equipped with Facilities
Limited Draught for Bulk and Break Bulk Carriers	Can Handle Panamax Class Carriers





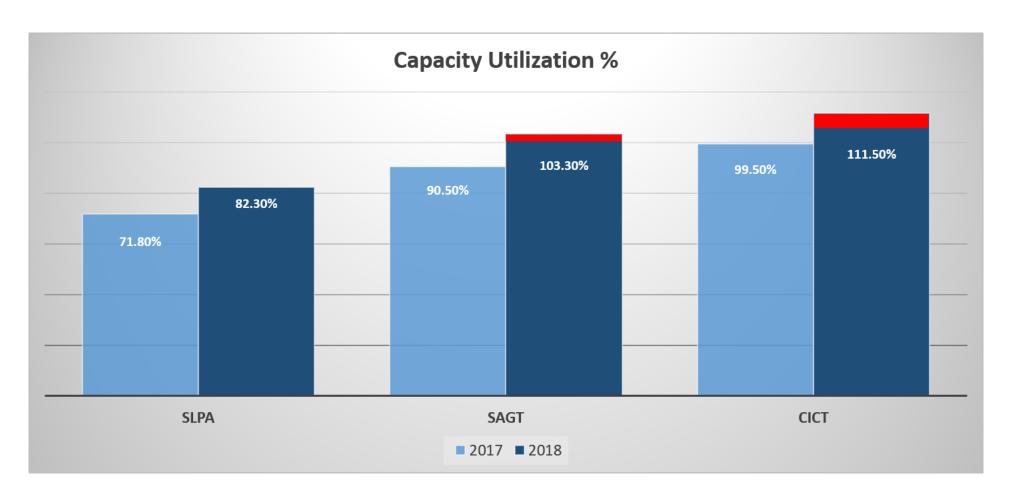
Expected Capacity Growth in -Port of Colombo (million TEU)

	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
SLPA	2.8	2.8	2.8	2.8	2.8	2.8	2.8	2.8	2.8	2.8
SAGT	2	2	2	2	2	2	2	2	2	2
CICT	2.4	2.4	2.4	2.4	2.4	2.4	2.4	2.4	2.4	2.4
ECT			0.8	2.4	2.4	2.4	2.4	2.4	2.4	2.4
WCT						0.8	2.4	2.4	2.4	2.4





Port of Colombo- Capacity Utilization (Container)







Port of Colombo: Current Status

- Terminal Operating Concession
- Approvals- EIA
- Financial
- Contracts









Current Infrastructure



Our Partners



A member of China Merchants Group











China Merchants Port Holdings Co. Ltd



A leading comprehensive port service provider

Port Operations General and Bulk Cargo Transportation Container and Shipping Air Cargo **Logistics Park**



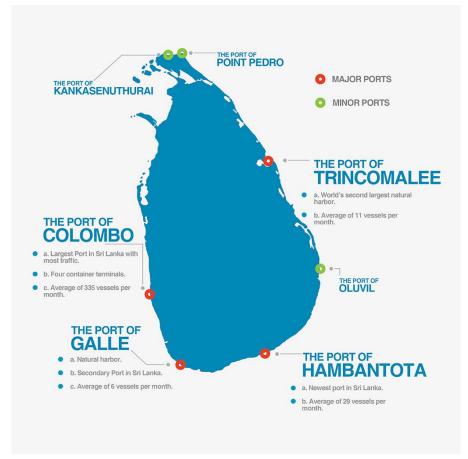




Sri Lanka Port Authority



- Four Decades of Proven Experience
- An Authority with powers to develop, maintain, operate and provide port and other services
- Proven track record having executed two terminal operation concessions and one port operation concession
- Landlord of the main hub port in South Asia







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Why Hambantota?

Strategic Location

Close to the main east-west sea route, 10 _{NM} from the port to the main vessel passing route

Business Proposals

Flexibility and support in setting up new commercial and operational ventures

Free Port Facility

Bonded storage facility, value additions and other business models

Bunkering Facility

Bunkering service will commence early 2020

Marine Services

Ability to handle various other ship supply services at anchorage and OPL

Safety

24 hour CCTV coverage, liability insurance cover

Yard Space

Approx. 30,000 cars can be accommodated. Container Ground slots – approx. 4,000/Reefer slot - 624

On Arrival Berthing

No waiting time for berths

Trading Platform

Developing a trading platform. Develop Hambantota as a hub for bonding/value addition and re-export.

Foreign buyers will be able to visit the port and select their vehicles in the show-room and re-export them to relevant countries

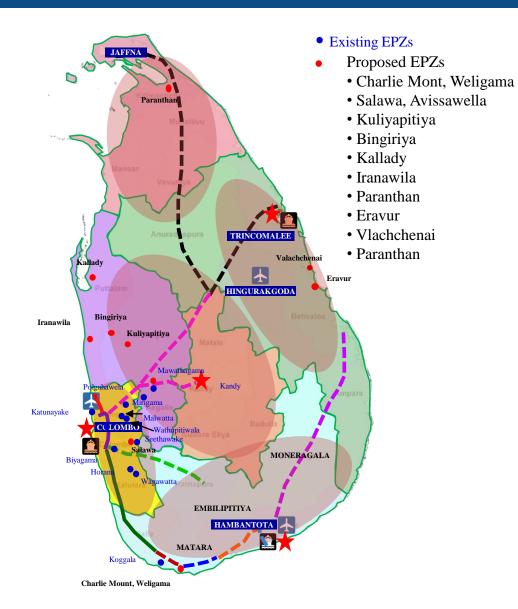
Hambantota- The Focal Point

Internal Connectivity & Mobility

- A network of Expressways connecting the region with the Sea Ports and Airports.
- 30KM to Mattala airport
- The expressway connecting Colombo and Hambantota will completed in 2019

Two Economic Corridors

- South-Western Economic Corridor, connecting Kandy, Colombo and Hambantota
- North-Eastern Economic Corridor,
 connecting Kandy, Trincomalee & the North







Port Related Industries

- Responsible for development of the industrial park and the artificial island
- Encourages foreign investment through promotional programs
- Facilitates government administrative services under the One Stop Services Platform
- Introduces social development initiatives to engage the community



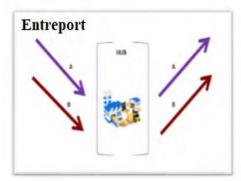
Investor Benefits

- Sri Lanka belongs to multiple free trade agreements with India,
 Pakistan & Singapore
- GSP + facility available with the European Union (EU)
- In the process of negotiating a free trade agreement with China. HIP
 has been declared as a free port under the Ministry of Finance and
 planning, exemptions can be benefited by Investors



Hambantota Free Port Policy

On July 30, 2013, The Ministry of Finance and Planning declared the Ports of Colombo and Hambantota Free Ports. Approved under the commercial hub regulations are the following



Involves an import, minor processing and re-export. Enterprise involved in Entrepot trade with approval for manufacturing or assembling a product





Providing front end services to clients abroad





leading buyers for the

and billing operations

Operations of Headquarters of

management of the supply chain

Goods can be procured from one country or manufactured in one country and shipped to another country without bringing the same into Sri Lanka

Logistic services such as a bonded warehouses or in the case of operation of multi-country consolidation in Sri Lanka





Preferred Industry Clusters

Diversified business sectors are looked at where port facilities, highly literate human capital resources and storage facilities can be capitalized by investors

Light Industry, High Value Added /High Tech

- Electrical & electronic products
- Consumer electronic goods, flat screen TV assembly
- Light building, /decorative materials & accessories
- Solar panels
- Computer accessories & mobile phones
- Automotive components
- Pharmaceuticals & medical devices
- Fabricated metal parts & value added materials

Food & Beverage and Agro Processing

- Fruits & vegetables processing fish/sea foods processing
- Processing of spices & concentrates
- Dairy products flour milling sugar refinery
- Biscuits & confectionaries & preservative food products

Marine Services

- Oil storage & bunkering ship services
- Ship repair

Logistics and Services

- Warehousing & regional trade bonds inventory management
- Freight forwarding
- Multi country consolidation, (MCC) pick & pack operations
- International auto mobile & vehicles exhibition centers

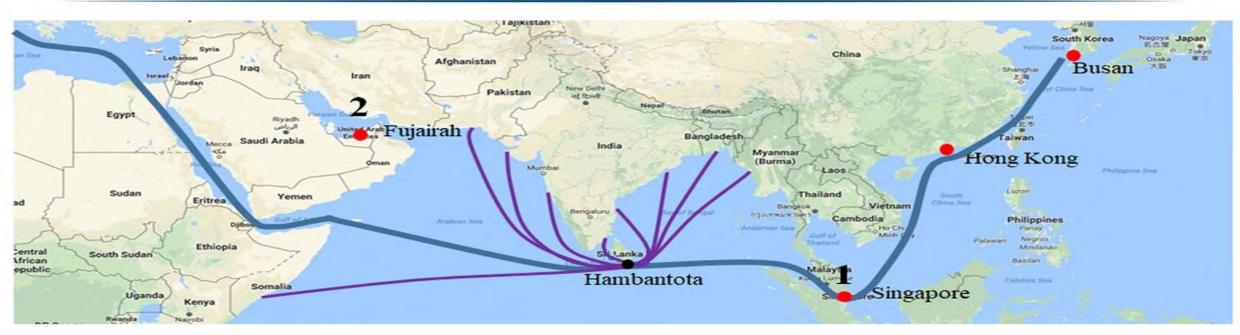
Heavy Industry

- Steel rolling mills
- Copper manufacturing mills
- Tire manufacturing
- Boat building & refurbishing
- Fertilizer blending/ manufacturing





Gateway between East and West- Access to Global Supply Chain



Number of	of days	to Ham	bantota
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Dubai,	06	Singapore,	04
Djibouti,	07	Shenzhen,	09
Jeddah,	08	Shanghai,	11
Mombasa,	08	Ningbo,	11
Durban,	11	Qingdao,	12

60,000 ships

Container 50% Tanker 25% Bulk 25%





Market Access

Market Access & Economic Cooperation

GSP+ and EU-Sri Lanka Trade & Investment Dialogue	Expanding opportunities in the EU	Tax elimination covers a wide range of textile and fishery products
ETCA India and Sri Lanka	Sri Lanka's largest Trade Partner	More than 4,000 zero-tax products
OBOR & FTA with China	Sri Lanka's biggest Investor	Under negotiation
FTA with Singapore	Inbound Trade and investment	FTA would boost trade between the two countries and provide greater access to Singapore firms
Japan Investment Promotion Road Map	Investment & Infrastructure Development Planning	promote bilateral cooperation to enhance regional connectivity





Market Access

